

REQUEST FOR PROPOSAL NO.: 07C-012B - RFP FOR SPEECH AND LANGUAGE SERVICES

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|---------------------|-----------------|------------------|---------------|
| DATE: | July 10, 2007 | DATE ADVERTISED: | May 25, 2007 |
| DATE SOLICITED: | May 23, 2007 | DATE OPENED: | June 28, 2007 |
| PRESENTED TO BOARD: | August 15, 2007 | DATE POSTED: | July 11, 2007 |

CONTRACT PERIOD: August 16, 2007 through June 30, 2012
 FUNDING SOURCE: Operating Budget/IDEA Grant – Educational Contracts
 REQUESTING DEPARTMENT: Exceptional Student Education

FINANCIAL IMPACT

The financial impact to the General Fund and IDEA Grant budget is estimated at \$16,750,000. The source of funds is the Exceptional Student Education budget.

Services to be provided include speech and language diagnostic and therapy services throughout the District. These services will be provided to pre-kindergarten students ages 3-5 years old who are referred for assessment, identified as having a speech and/or language impairment and in need of special education services and those who are enrolled in Head Start programs and approved child care centers under contract with the District, students in grades Kindergarten through 12 who are referred for assessment, identified as having a speech and/or language impairment and in need of special education services or those identified as needing speech and/or language as related services to benefit from special education services at public schools in the District, and parentally placed private school students who are referred for assessment, identified as having a speech and/or language impairment and in need of special education services to be provided at the private schools or at other locations designated by the District as a result of the annual meaningful consultation meetings with the private schools as required by IDEA.

| <u>VENDOR</u> | <u>MINORITY STATUS</u> | <u>TOTAL POINTS AWARDED</u> |
|---|------------------------|-----------------------------|
| Audrey B. Greenwald d/b/a Boca Speech Center | 6 | <u>90</u> |
| Bilingual Therapies, Inc. | --- | (50) |
| Cobb Pediatric Therapy Services | --- | 60 |
| Community Rehab Associates, Inc. | --- | 58 |
| Cumberland Therapy Services, Inc. | --- | 50 |
| Educational Based Services | --- | <u>80</u> |
| Invo Health Care Associates, Inc. | --- | 52 |
| Jonas Therapy Associates, Inc. | 6 | 68 |
| Lima Therapy Group of Palm Beach County, Inc. | 3 | 67 |
| ProCare Therapy, Inc. | --- | (66) |
| Progressus Therapy LLC | --- | 55 |

| | | |
|---|-----|-----------|
| Soliant Health, Inc. | --- | (53) |
| Sondra Pierce d/b/a ABC Speech & Language Therapy | 6 | <u>90</u> |
| Speech Rehab Services, Inc. | --- | <u>90</u> |
| Sunbelt Staffing, LLC | --- | 67 |
| Thera-Peds, inc. | 3 | <u>78</u> |

LEGEND:

_____ = Award

() = Reject

MINORITY - (2-Black, 3-Hispanic, 4-Indian/Alaska, 5-Asian, 6-Women, 7-Disabled, 8-Other)

EXCEPTIONS:

Three proposals (Bilingual Therapies, Inc., ProCare Therapy, Inc. and Soliant Health, Inc.) were submitted by one company which is a violation of the anti-collusion statement. Independent Living, Inc. submitted a proposal which was non-responsive and was therefore not evaluated.

The Evaluation Committee, consisting of District staff, convened and reviewed all responsive proposals. It was the recommendation of the Committee to award this contract to the five highest rated proposers.

RECOMMENDATION: I recommend contract awards be made to the five (5) highest rated proposers based on the evaluation criteria outlined in the RFP.

Note: Original RFP document is available upon request.

RFP PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a proposer wishes to protest an RFP, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this RFP pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs

and charges, which shall be included in the final order of judgment.

DISQUALIFYING CRIMES

The proposer certifies by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, proposer certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.

SS:EM:RF:KB

SCORE SHEET

| RFP 07C-012B REQUEST FOR PROPOSAL FOR SPEECH AND LANGUAGE SERVICES | | | | | |
|--|--|------------------------|---------------------------|-------------------------------------|--|
| Evaluation Criteria | Audrey B. Greenwald M.S., d/b/a Boca Speech Center | Bilingual Therapies | Cobb Pediatric Therapy | Community Rehab Associates, Inc. | |
| 1. Experience and Qualifications of the Firm (Points Available: 20) | 20 | 10 | 15 | 10 | |
| 2. Experience and Qualifications of Staff (Points available:30) | 30 | 10 | 15 | 18 | |
| 3. Cost of Services (Points Available: 40) | 30 | 30 | 30 | 30 | |
| 5. Minority/Women Business Participation (Points Available: 10) | 10 | 0 | 0 | 0 | |
| GRAND TOTAL | 90 | 50 | 60 | 58 | |

SCORE SHEET

| RFP 07C-012B REQUEST FOR PROPOSAL FOR SPEECH AND LANGUAGE SERVICES | | | | | |
|--|-----------------------------------|-------------------------------|-------------------------------------|----------------------|--|
| Evaluation Criteria | Cumberland Therapy Services | Educational Based Services | Invo HealthCare Associates, Inc. | Jonas Therapy Assoc. | |
| 1. Experience and Qualifications of the Firm (Points Available: 20) | 10 | 20 | 12 | 15 | |
| 2. Experience and Qualifications of Staff (Points available:30) | 5 | 25 | 5 | 23 | |
| 3. Cost of Services (Points Available: 40) | 35 | 35 | 35 | 20 | |
| 5. Minority/Women Business Participation (Points Available: 10) | 0 | 0 | 0 | 10 | |
| GRAND TOTAL | 50 | 80 | 52 | 68 | |

SCORE SHEET

| RFP 07C-012B REQUEST FOR PROPOSAL FOR SPEECH AND LANGUAGE SERVICES | | | | |
|--|--------------------|------------------|--------------------|----------------------|
| Evaluation Criteria | Lima Therapy Group | Pro-Care Therapy | Progressus Therapy | Soliant Health, Inc. |
| 1. Experience and Qualifications of the Firm (Points Available: 20) | 15 | 8 | 10 | 8 |
| 2. Experience and Qualifications of Staff (Points available:30) | 22 | 18 | 5 | 10 |
| 3. Cost of Services (Points Available: 40) | 20 | 40 | 40 | 35 |
| 5. Minority/Women Business Participation (Points Available: 10) | 10 | 0 | 0 | 0 |
| GRAND TOTAL | 67 | 66 | 55 | 53 |

SCORE SHEET

| RFP 07C-012B REQUEST FOR PROPOSAL FOR SPEECH AND LANGUAGE SERVICES | | | | | |
|--|---|-----------------------------|------------------|------------------|--|
| Evaluation Criteria | Sondra Pierce d/b/a ABC Speech & Language Therapy | Speech Rehab Services, Inc. | Sunbelt Staffing | Thera-Peds, Inc. | |
| 1. Experience and Qualifications of the Firm (Points Available: 20) | 20 | 15 | 17 | 18 | |
| 2. Experience and Qualifications of Staff (Points available:30) | 30 | 30 | 20 | 25 | |
| 3. Cost of Services (Points Available: 40) | 30 | 35 | 30 | 25 | |
| 5. Minority/Women Business Participation (Points Available: 10) | 10 | 10 | 0 | 10 | |
| GRAND TOTAL | 90 | 90 | 67 | 78 | |